

XYLON

FROM FOREST TO FINISHED PRODUCTS

xylon international

MADE-IN-EUROPE FOR THE WOOD
AND WOODWORKING MACHINERY
INDUSTRY WORLDWIDE

XYLON.it

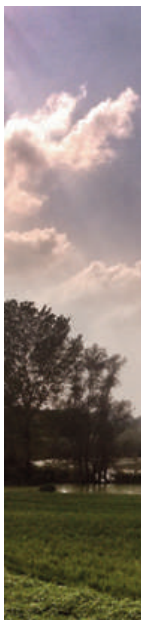
THE ON LINE DAILY NEWSPAPER
OF THE WOOD INDUSTRY

cepra
MULTIMEDIA

2023



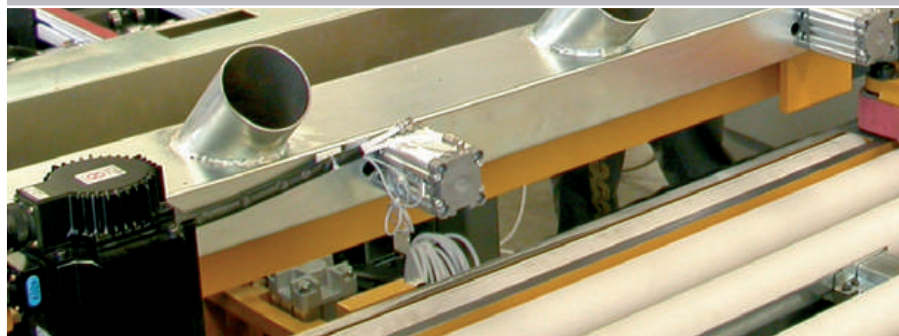
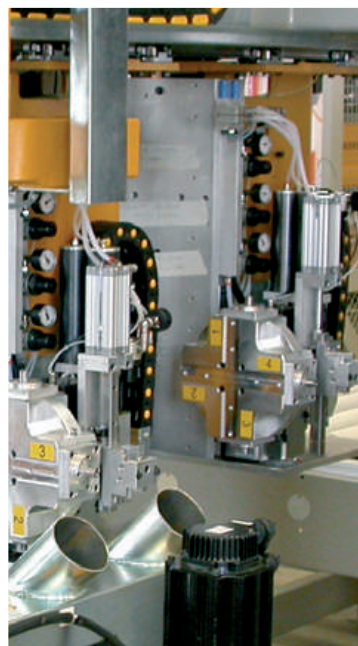
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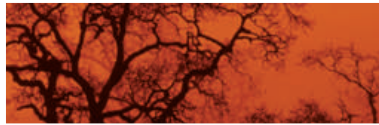


xylon, xylon international and xylon.it: three different stories, one single partnership



Xylon and **Xylon International** have been able to conquer a leading position among the specializing magazines for wood and the woodworking industry. Published by **Cepra** (Centro Promozionale Acimall), these magazines are an excellent observatory for innovation and trends, a privileged point of view to analyze raw material, wood, semifinished products, supplies and components, processes and finished products. With an indisputable advantage, i.e. these publications are part of a real “system” creating a connection between the tasks of Acimall – a Confindustria member association – the publishing activity and a big fair event such as **Xylexpo** – the biennial international exhibition of woodworking technology for the wood and furniture industry held in even years. The magazines offer an all-round **information system** providing absolutely excellent tools thanks to staff expertise, attendance at events and in-depth analysis of markets and their players. A system including also **xylon.it**, the real “information engine” for the industry and the Xylon tube channel...





we write about...



industry economy

Trends, markets, exhibitions and reviews, analysis of industries and product types.

technology

Everything that happens in the world of woodworking machines. In-depth analysis and case histories dedicated to tools, software, machines and equipment for every stage of the transformation process of wood and wood based products: from cutting operations to finishing.

semifinished products, supplies

One of our priorities is the world of supplies for the furniture industry: hardware, cards, veneers, decoratives, glues and adhesives, paints, finishes, doors, bars, semifinished products and a lot of other things...

raw materials

Market, processes, finishing operations and treatments. The different stages of raw materials. From logs to semifinished products, manufactured goods, DIY products, packaging and pallets.

panels

The "panel universe". Mdf, particleboard, plywood, Osb but also blockboard, multi-layer, composite...

finished products, furniture and furnishing

Windows, flooring, stairs, wall coverings, wooden pieces and the huge family of furniture, from classic to modern: markets, trends, exhibitions, events, news, companies, leading actors.

constructions

Beams, elements for public and private constructions, wooden constructions in general, roofs, bridges and big structures made of glulam timber, software.

xylon

Xylon, founded in 1987, bimonthly magazine on wood technology, industry, trade and handicrafts, has a widespread circulation in the Italian territory of **4 thousand copies** per issue. Xylon is distributed at the major industry exhibitions dedicated to wood trade and the production of furniture, doors, windows, flooring and technologies. Industrial and handicraft companies, engineers, managers, retailers and distributors have been using the magazine as a major update and information source on technologies, markets and news.

TARGET

Forestry	2%
Primary processing, production of sawn timber, veneer, panels	4%
Production of machinery, fittings and technologies	2%
Production of semifinished products and supplies	4%
Production of wood furniture (panel and solid)	41%
Windows and doors production	18%
Building components, floorings and carpentry	8%
Machines, tools and accessories trade	8%
Hardware, supplies and accessories trade	6%
Wood and wood based products trade	3%
Architects, designers and design studios	4%

01 - January/February 2023

ACIMALL OUTLOOK

The 2021 balances of technologies, furniture, panels, components and trade companies

FOCUS Lacquers, machines and equipments for finiture

02 - March/April 2023

FOCUS Technologies for woodworking and furniture industry

Fairs: Ligna, Hannover
Interzum, Cologne

03 - May/June 2023

FOCUS Components, tools and solutions for woodworking technologies

04 - July/August 2023

FOCUS Semifinished products and supplies for furniture industry

Fairs: Sicam, Pordenone (Italy)

05 - September/October 2023

FOCUS Sustainability, and circular economy

06 - November/December 2023

FOCUS "REGION"
Tuscany

PUBLISHING SCHEDULE



Focus Tuscany 2023

Spotlight on the companies of Tuscany

- **Article** written by our journalists both on Xylon and on Xylon International + **advertising** page on Xylon
+ **1/4 advertising** page on Xylon International
+ **newsletter special** (italian and english) € 2.300
- **Article** written by our journalists on Xylon
+ **advertising** page on Xylon
+ **newsletter special** (italian and english) € 1.500

Diffusion

4.000 paper
46.687 digital copies
(21.835 Italy, 24.852 abroad)

Xylon International, founded in 1995, and "tabloid", is dedicated to technology, industry, trade and handicrafts. The whole magazine is written in English language and it is mailed to over **7 thousand** selected operators and opinion leaders all over the world: importers, entrepreneurs, technical staff, managers, retailers and distributors.

The most important opportunity for potential advertisers: get in touch with decision makers of all the world! It is the updating and information tool on "made in Europe". This year special attention to the most important world markets, through special editions for great reference fairs.

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DISTRIBUTION

BY GEOGRAPHICAL AREAS

TARGET

Europe	40%	Plant management	7%
Asia	25%	Industry operators	18%
Russia	10%	Big companies	
North America	10%	management	45%
South America	10%	Importers	30%
Africa	5%		

Diffusion

7.000 paper
46.687 digital copies
(21.835 Italy, 24.852 abroad)



unchanged
prices

xylon

Full page	190x270 mm	€ 1.570
1/2 page (vertical)	95x270 mm	€ 1.100
1/2 page (horizontal)	190x135 mm	€ 1.100
1/3 page (vertical)	63x270 mm	€ 950
2/3 page (vertical)	126x270 mm	€ 1.250
1/4 page (footer page)	190x65 mm	€ 700
1/6 page (vertical)	63x135 mm	€ 500

Special position

Front cover *	€ 3.400
Double cover (two facing pages)	€ 2.900
Inside front cover	€ 2.050
Inside back cover	€ 1.900
Back cover	€ 2.500
Inside front page	€ 1.900
Page after contacts	€ 1.900
Page facing editorial	€ 1.850
Page facing contents	€ 1.850

xylon international

Full page	297x420 mm	€ 3.700
1/2 page (vertical)	148x420 mm	€ 2.500
1/2 page (horizontal)	297x206 mm	€ 2.500
1/4 page (vertical)	131x193 mm	€ 1.400
1/4 page (footer page)	297x107 mm	€ 1.400
1/8 page (vertical)	63x193 mm	€ 900
1/8 page (horizontal)	131x94 mm	€ 900
1/16 page (module)	63x94 mm	€ 500

Manchette on header (2)	63x63 mm	€ 1.800
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Special position

Front cover 199x315 mm	€ 4.800
Back cover	€ 4.200

price list "on paper"

"contacts"

(xylon, xylon international, xylon.it)

Xylon (6 issues)	€ 700
Xylon international (6 issues)	€ 500
Xylon.it (one year)	€ 300
Xylon + Xylon.it	€ 900
Xylon international + Xylon.it	€ 700
Xylon + Xylon international + Xylon.it	€ 1.300

DISCOUNTS

3 issues	5%
6 issues	10%
12 issues	20% (All Xylon and Xylon international issues)

For leaflets or brochures
call for estimates.

* The Xylon **cover page** also includes a second space (vertical half page on page 3), where more information can be given concerning the featured company and/or product, plus all company information of the advertiser

Format: 190x270 mm.

Bleed on four sides: 5 mm

Printing: Offset lithography

Materials to be supplied for printing operations:

Acrobat Pdf, 300 dpi on CD or sent by e-mail, possibly with a color proof.

Binding: Softbound (Xylon), staple (Xylon International)

Material deadline:

The 10th day of the month before the two months period of publication.

xylon.it

banner home page

HEADER (high, on the right of header Xylon) rotation	728x90	€	500
BODY (half homepage) till 4 rotation positions	728x90	€	350
FOOTER BIG (on the bottom home page) rotation	1220x200	€	1.100
FOOTER MULTI (under the news) till 6 rotation positions	220x130	€	150
till 6 fixed positions	220x130	€	500
NEW SIDEBAR (right column) till 5 positions, rotation	373x250	€	350

banner internal pages

HEADER (high, on the right of header Xylon) rotation	728x90	€	500
BODY INSIDE BOTTOM (under the articol) rotation	728x90	€	350
FOOTER BIG (on the bottom home page) rotation	1220x200	€	1.100
NEW SIDEBAR (right column) till 3 positions, rotation	373x250	€	350

Banner rates refer to one month periods. Banner **positions** are assigned according to booking order. **Progressive discounts** are offered for longer time periods:

www.xylon.it

Xylon.it represents the "third publication" of the group. Completely renewed, written in Italian and English, this on-line magazine is "published" by Cepra and it confirms to be a real "communication engine" for the industry. It wants to provide real time news and information about everything that happens in the world of wood. Timely information with an agile layout and lean graphics to provide for immediate understanding and easy reading.

The published news are immediately launched on **facebook** (www.xylon.it/facebook). Easy, isn't it?



"annual contacts!"

Special Offer!

Contacts on:

- + Xylon (6 issues)
- + Xylon International (6 issues)
- + Xylon.it (12 months, both in italian and english section)

€ 1,000 (instead of 1.300)

Our **newsletter**, a mean that reaffirms our increasing attention on the web and that we have declined since last year in a real program with **36 thousand qualified recipients**.

Here is the opportunity for our advertisers to find **a space** to their needs, with means *"tailor made"* (standard, special, dem) that allows to reach the right people in the right way.
With the right investment!

Not to mention the synergies, the maximum interaction between all our media: to give you **the most effective answer...**

Diffusion

Diffusion in 14/12/2022
46.687 digital copies
(21.835 Italy, 24.852 abroad)

newsletter 2023

sponsoring standard newsletter

600x148 pixel

€ 700

(diffusion of weekly newsletters is foreseen).

newsletter special

Presence in newsletters which are sent for special **exhibitions** or particular topics

€ 500

They include one or two images, a short text, the logo of the event or of the company, the web and email address. If the newsletter is dedicated to a fair, hall and stand will be mentioned.

Newsletter **Technology**

May 2023

Newsletter **Sustainability**

September 2023

Newsletter **Tuscany**

November 2023

dem (direct email marketing) in exclusive

width 600 pixel

€ 2.000

Sending to our mailing list of one exclusive communication for a single client, with contents realized directly from the client following its own corporate image and with the information needed (preceded by the headboard **"xylon informa"**).

Dem are scheduled to be sent approximately on 30th of every month, unless otherwise agreed with the client.

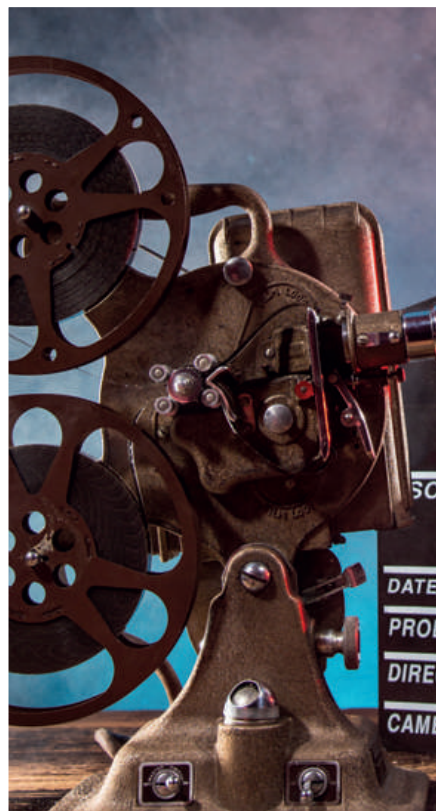


xylon tube

"Xylon Tube for you!", the possibility of purchasing an "ad hoc" promotion for your videos that will be highlighted through:

- "best position" banner on the Xylon.it home page (Italian and English) for a minimum of 7 days, with a direct link to your video placed on Xylon Tube
- report of your video on our social networks (facebook and linkedin)
- reporting your video in our periodic information newsletters (36.000 recipients: 15.744 Italy, 20.256 abroad)

Your videos
on Xylon Tube



Special offer for the reporting your videos on Xylon Tube

1 video € 900

3 videos € 1,500

XYLON Tube

Communicate with us!

The expertise acquired with **Xylon**, **Xylon International**, **Xylon.it** and **Xylon Tube**, the experience of **Acimall**, and the events of **Xylexpo** have merged into **Cepra Multimedia**, a network of business communication professionals created to help you **communicate more and better**. A real **team** of qualified journalists, graphic designers, camera operators, editors, directors, creatives and web designers, ready to support you with your communication requirements, delivering highly professional results at competitive prices... with a unique plus: **we know your business**, we know what can be useful, what you want to show to your target audience.

We can make **videos** to illustrate machines and processes, contents for **social media** or effective **video tutorials**. We can make a **video case-history** with one of your customers and we have a fully equipped studio to organize **roundtable discussions**, **interviews**, **recorded** or **live webinars**.



Your video with us!!!"

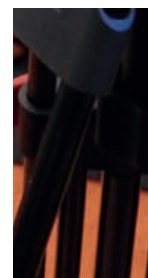
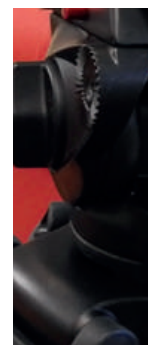
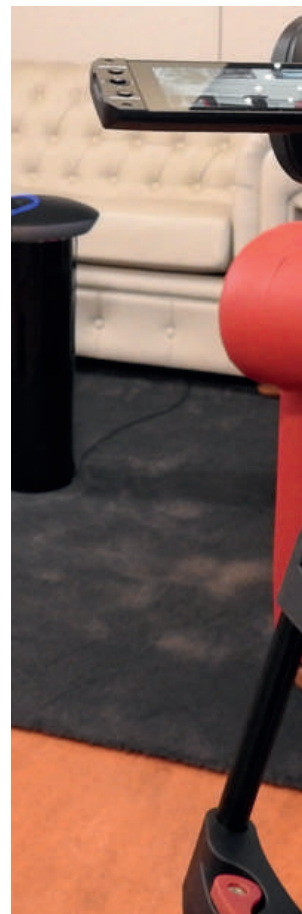
VIDEO

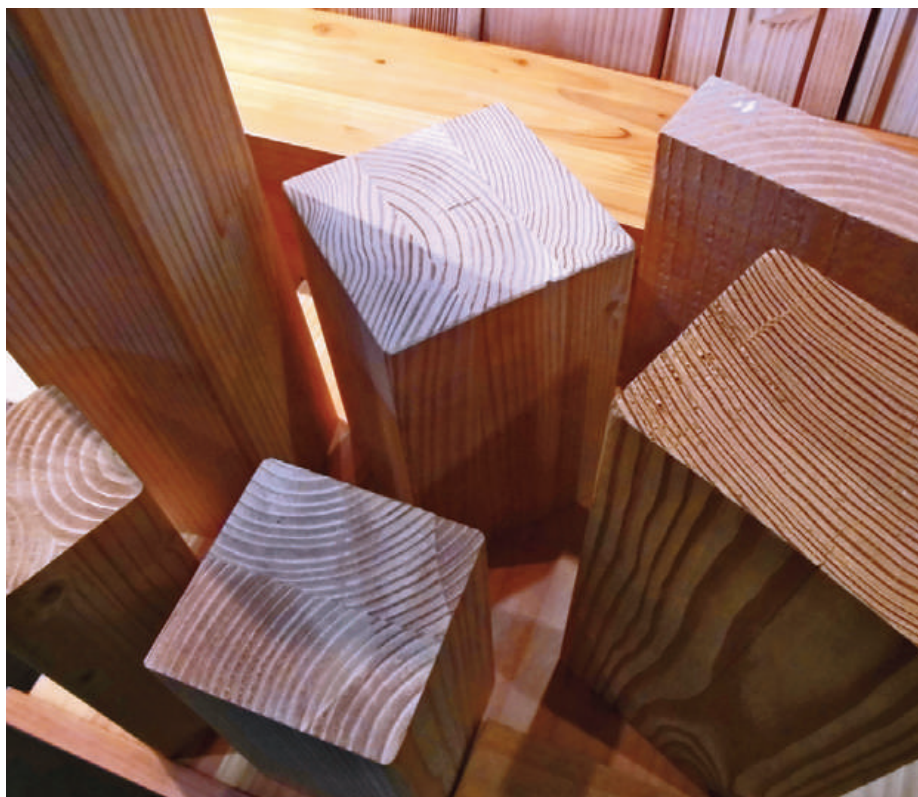
Case history with one of your customers	€ 3,000
Company presentation /interview at your offices	€ 3,000
Product presentation	€ 2,000
Interview in our studio	€ 1,000

The fees for each service are target prices, including:

- staff of three (film maker, journalist/coordinator, drone operator);
- up to one day of shooting;
- editing with subtitles up to two languages.

For services outside Lombardy, travel, board and accommodation expenses must be added.





Xylon

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